

	Response
<b>Name of Firm</b>	Financially In Tune, LLC
<b>Contact info:</b>	Philip Lee, CFP ®  607 North Avenue, No 18, 2 <sup>nd</sup> Floor  Wakefield MA 01880  781-587-0582  <a href="mailto:Philip@FinanciallyInTune.com">Philip@FinanciallyInTune.com</a>
<b>Website URL and/or NAPFA profile URL</b>	<a href="http://www.financiallyintune.com/">http://www.financiallyintune.com/</a>  NAPFA Profile:  <a href="http://community.napfa.org/network/members/profile?UserKey=5a67ad11-fa32-497f-953e-ad3aa28296f5">http://community.napfa.org/network/members/profile?UserKey=5a67ad11-fa32-497f-953e-ad3aa28296f5</a>  In addition, I'm a Garrett Planning Network member <a href="https://www.garrettplanningnetwork.com/massachusetts/wakefield/member/philip-lee-cfp%C2%AE">https://www.garrettplanningnetwork.com/massachusetts/wakefield/member/philip-lee-cfp%C2%AE</a>
<b>How many employees?</b>	Three (3)
<b>Do you have account minimums?</b>	No.
<b>If you charge hourly fees, what is your standard rate?</b>	\$250/hour
<b>If you charge AUM, how do you calculate fees?</b>	Flat fee, based upon complexity and generally less than 1% of assets.
<b>What is the range of AUM percentage fees?</b>	.5% to 1%, based upon complexity and size of assets managed
<b>What software do you use to prepare financial plans?</b>	eMoney

<b>Where do you meet clients? Your office, their home, Web meeting?</b>	We meet in our office, by phone or Skype and occasionally at their homes.
<b>Do you accept clients outside Massachusetts?</b>	Yes. We have clients throughout the US and several overseas.
<b>How long have you been a CFP® professional?</b>	Since 2004.
<b>Do you specialize? (divorce, retirement, seniors LGBTQ, etc</b>	Not specifically, however, many of the clients with whom I work are widowed, retirees/looking to retire or young couple with high earnings/little assets.
<b>Do you have any disciplinary history? Where can clients see it?</b>	No disciplinary history.
<b>Where is your office located?</b>	607 North Avenue, No. 18 2nd Floor  Wakefield MA 01880  (at Exit 39, Route 128, conveniently located about 2 miles north of Route 93/128 exchange)
<b>What is the name of your Registered Investment Advisor?</b>	Financially In Tune, LLC
<b>What is the name of your Broker-Dealer, if applicable?</b>	n/a  We use Fidelity, Schwab and TIAA as custodians when managing assets.
<b>Would you offer a free introductory call (for clients who have questions)?</b>	Yes. In addition, we offer an hour in-person introductory meeting.